

KERALA ADVENTURE TOURISM PROMOTION SOCIETY (KATPS)
DEPARTMENT OF TOURISM
GOVERNMENT OF KERALA

Veli Adventure Tourism Park – Invitation for the Expression of Interest

No. KATPS/012/2018

Date: 23/01/2021

**Expression of Interest to install, Operate, and maintain Recreation Oriented
Adventure Activities at Veli Tourist Village, Thiruvananthapuram**

Kerala Adventure Tourism Promotion Society (KATPS) invites Expression of Interest from reputed adventure tourism operators/agencies with well knowledge and experience to install, operate, and maintain Recreation Oriented Adventure Activities at Veli Tourist Village Thiruvananthapuram.

Brief description of project:

The Veli Tourist Village lies where the Veli Lake meets the Arabian Sea. The view and feel of the place is extremely unique, considering it is merely 12 kms from the capital city of Thiruvananthapuram. The area of the proposed site is divided into two sites

Site A – 25 cents of land

Site B – 20 cents of land

Requirement

The area is to be developed as an ideal adventure park with varieties of adventure activities practiced in a safe and secure manner. The agency must be engaged in running/operating a similar adventure park with experienced and trained instructors. There should be separate proposal for Site A and Site B. The adventure activities proposed at Site B must eco friendly, blend with the green surrounding and temporary setup only.

The proposal/Project must contain minimum estimated investment of 50 lakh (Fifty Lakhs Rupees) at Site A & Site B together and which should be invested by the agency.

The proposal should contain the details of the safety measures which will be adopted by the agency in ensuring safety and security of the activities described in the proposal

Scope of work:

Owners Scope (Kerala Adventure Tourism Promotion Society)

- Providing Land to install and operate adventure activities (Site A & Site B)
- Providing Electricity connection (Electricity Bills applicable)
- Providing Water connection (Available)

Contractor's scope (Agency)

- The agency should install, operate and maintain the recreational based adventure activities with utmost care and safety
- Trained and experienced man power must be provided by the agency.
- The agency should provide necessary training for running, regular repairing and maintenance of the equipments etc .
- The agency must comply with the Safety & Security Guidelines prescribed by the Department of Tourism and must register with Departmental Tourism once the adventure park starts its activities
- All the equipments and man power should be in good quality. Any replacement or repairing will be included in contractor's account
- The agency should arrange and obtain necessary certificate from relevant department like LSGD, etc for the smooth operation of the adventure park

Pre-Qualification criteria

The agency should have the following essential qualifications

- The Bidder shall be a company/proprietorship/consortium registered in India

- The bidder (company/proprietorship/consortium partner) should have a minimum One year experience in running adventure activities
- Bidder should have qualified and experienced man power in running recreation oriented Adventure Park

How to apply: Submission and opening of bids

The bids should be submitted online only at www.etenders.kerala.gov.in. Bids will be opened online as per date/time as mentioned in the Data sheet. The technical bids will be evaluated to shortlist the eligible bidders. The technical bids of only the short listed bidders shall be considered for further processing i.e. technical evaluation.

Technical bid should contains duly filled Technical bid along with registration details, experience details, ID proof if the bidder and other related attachments as per bid

Financial bid may contain only duly filled Price bid. The bidder may quote monthly rental to KATPS. The monthly rental quoted must be a minimum threshold limit of Rs.20, 000 /- per month excluding taxes for running the adventure park at Veli in site A & site B together.

a. The Bidder shall submit all the bid documents through e-tender

b. The following should be submitted along with the bids:

- i. Tender processing fees of Rs.5000/- (Rupees Five Thousand Only) shall be remitted by means of online payment while submitting the bid.
- ii. Earnest Money Deposit (EMD): A refundable amount of Rs 25,000/- (rupees twenty Five Thousand only) shall be remitted online while submitting the bid.
- iii. Technical Bid along with the proof of the pre-qualification documents shall be uploaded.
- iv. Financial Bid containing the financial quote shall be uploaded online through the BOQ.

c. Each page of the application should be signed by the Authorized signatory of the Firm and submitted through e-tender portal of Government of Kerala.

d. The bid documents consisting of Technical and Financial bids are to be submitted through e-tender portal of Government of Kerala

e. The application shall be opened by Department of Tourism, as per the time indicated in the data sheet.

Mandatory Documents to be uploaded along with bid

- i. Filled Technical bid and Financial Bid
- ii. Certificates of Registration
- iii. Experience Certificates
- iv Copy of Aadhar or Voter ID Proof of Bidder

- The validity of the bid is for a period of 6 months from the date of submission of the bid
- If any bidder withdraws from his/her tender before the expiry of the period fixed for keeping the rates firm for acceptance, the earnest money if any, deposited by him will be forfeited to KATPS or such action taken against him/her as KATPS think fit.
- The right for the final acceptance of the tenders rests entirely with the KATPS

Evaluation Criteria and Method of Evaluation

I) Technical Evaluation Criteria

a. Screening of EOIs shall be carried out as per eligibility conditions mentioned in this document and based on verification of testimonials submitted.

b. EOI will be evaluated based on their past experience of handling similar type of project, quality and experience of their man power and presentation / proposal to the selection committee whose decision will be final.

c. After the evaluation of quality is completed, agencies who successfully qualify as per the

eligibility conditions will be intimated to make a presentation to a selection committee show-casing their proposals. The presentation will have to be made before the selection committee who will evaluate the application and award the total technical score based on the evaluation criteria and point system specified below.

- Presentation of the concept of the project - 40 points
- Qualification of the team proposed of the agency - 20 points
- Experience in operating similar adventure park - 20 points
- Procedures to ensure safety & security of activities proposed - 20 points

II) Financial Evaluation Criteria

After the Technical evaluation is completed, KATPS shall shortlist the Agency who have scored a minimum of 60 marks and above. Bidders who score a minimum of 60 marks will be considered for financial evaluation. The license would be awarded to the bidder whose offer of rental fee will be the highest

Award of Contract

Communication of acceptance of the bid normally constitutes a concluded contract. The contract will be signed in the standard form of an agreement between the selected bidder and Kerala Adventure Tourism Promotion society (KATPS) for a period of Three years subject to the general conditions which forms part of this document.

DATA SHEET

1. Information to Consultants

1. The name of the Client is : The Chief Executive Officer
Kerala Adventure Tourism Promotion Society
(KATPS)
2. The name, Objective and Description : Install, Operate, Repair and Maintain the
Recreational Oriented Adventure Park at Veli
Tourist Village Thiruvananthapuram
3. Technical and Financial : Yes
Proposals are requested
4. The language (s) to submit proposals is : English
5. The duration of the project : Three years
Is scheduled to be
6. The Address for Submission of proposal is : Through e-tender portal
7. Last date of submission: 12/02/2021, 3:00 PM
8. Contact address for clarification: Chief Executive Officer
Kerala Adventure Tourism Promotion Society,

T C 26/849 (1), University Women's Hostel
Junction, Vazhuthacaud

Thiruvananthapuram - 14, Kerala

Tel. No. 0471-2320777,

E-mail: info@katps.in

Website : www.keralaadventure.org

9 The date of opening of the bid: 15/02/2021, 03:00 PM

Chief Executive Officer

Kerala Adventure Tourism Promotion Society (KATPS)

Technical Bid

PROFORMA FOR PROFILE OF THE FIRM

1. Name of the Applicant

2. Designation

3. Name of Agency
.....
.....

4. Address
.....
.....

PINCODE:

Telephone of Contact Person (O)
(R)

5. Nature of Firm Proprietary firm
(Please tick the Partnership firm
appropriate box) Others(Specify).....

6. Nature of Company Private Ltd.
(Please tick the Public Ltd.
Appropriate box) Others(Specify)

7. Date of Registration of Firm/Company/Adventure Club -----.

8. PAN Number -----

9. Total Experience in relevant field -----

10. Details and experience of team members:

Sl No	Name & address	Qualification	Years of experience	No of years with firm	Remarks

11. Details and experience of the firm:

Sl No	Name of project & location	Name of client	Nature of project	Coast of project	Period of project	Profile of staff

Note: - * Attach relevant copies

DECLARATION

I / We hereby certify that the details given above are correct to the best of my/our knowledge. I/We have no objection for the Department of Tourism, Govt. of Kerala, in contacting our clients/Bankers for reference.

Place:

Signature of Bidder

Date:

Name:

Designation:

GENERAL CONDITIONS

1. The Agency should have qualified man power to conduct all disciplines of recreational oriented adventure activities installed
2. The resource persons/guides should have extensive experience and deep knowledge and appreciation for the environment. They should also possess license where it is insisted by any law. The safety for all operations rest with the agencies and utmost care should be taken to avoid risks and injuries.
3. The agency should strictly follow the “Adventure Tourism safety & Security Regulations” issued by the Government of Kerala in connection with Adventure Tourism activities in the state.
4. All the activities should be carried out under stringent safety conditions by qualified and experienced instructors and resource persons who should be fully aware of all the safety standards of the equipments used; and activities conducted.
5. The agency should arrange for periodical inspection of the equipments supplied by experts and report any damage or mal functions to the society and original suppliers.
6. The agency is not permitted to sublet/transfer the conduct of business.
7. The design, installation and running, safety of the all structure will be the responsibility of the agency. Before the actual construction take place the detailed design with specification of various components used shall be prepared through competent authority and submitted to the CEO, KATPS
8. The agency should not do anything in or outside the premises which maybe a source of nuisance to Tourists and should fully co – operate with other facilities running in the center.

9. For addition of equipments, written sanction from Chief Executive has to be obtained in advance
10. The agency shall make arrangements for power and water connections in their premises for running the activities and bear all Electricity and Water charges.
11. The agency shall always follow the “Green protocol” policy by the government and should not use flex boards in its premises and ensure that the premises is kept clean and tidy and he shall make his own arrangements for the disposal of waste and garbage.
12. The rates quoted by the Agency as monthly rental fee is valid for the first year only from the date of execution of agreement. There will be an annual increase of 10% in the subsequent two years.
13. The agency shall pay a security amount equal to 3 months of the monthly rental quoted by them. The Security deposit will be refunded without interest on the expiry of the license period or on termination of the License agreement whichever is earlier. An agreement has to be executed in Kerala stamp paper of appropriate value for the job and the cost for the same must be bear by the agency.
14. The agency shall remit the monthly rental in four advance installments, the first installment on executing the agreement. The other three quarterly installments will be paid in advance before the 5th of the 1st month of the corresponding quarter.
15. All license fees and other levies to be paid to the local body or Government Departments for running such facility will have to be borne by the agency.
16. All clearances/sanctions from local body or Government Departments etc. should be obtained, and all expenses towards the same have to be borne by the Agency.
17. If the agency fails to remit the lease amount one week after it is due the lease agreement will be cancelled with one week’s notice.

18. The agency is required to take necessary insurance policy of adequate value required for operating the facility and shall indemnify KATPS from all damages for personnel and third party claims due to the use of the facility by tourist's .The insurance policy taken by the agency shall be sufficient to cover any liability for any compensation in respect of the usage of equipments or facilities therein.
The agency will have to insure the equipments against, theft, loss or damage for the full value and all possible accident claims of instructors and the public who participate in the events.
19. The agency shall pay all costs for damages and expenses caused to the premises structurally or otherwise by the agency and in this regard the decision of The **Chief Executive Officer, Kerala Adventure Tourism Promotion Society (KATPS), T C 26/849 (1), University Women's Hostel Junction, Vazhuthacaud, Thiruvananthapuram,** Shall be final and binding and the Kerala Adventure Tourism Promotion Society is entitled to deduct such amount from the security deposited by the licensee. If the security deposit is not sufficient the Chief Executive Officer, KATPS can recover the amount as per the Kerala Revenue Recovery Act.
20. The KATPS will not in any way be responsible during the course of contract for any accident, loss, damage etc, which may occur during the period of license and the agency, shall to pay for this.
21. The agency shall engage fully trained and adequately experienced staff who are free from infectious diseases .The license shall indemnify KATPS from all claims arising from labor law of regulations as far as the operation of facility is concerned. Persons having indecent behavior/facing allegation /complaints etc shall not be employed as staff
22. If the agency withdraws from the contract or violates any conditions of this contract, the security deposit will be forfeited to the society.

23. In the event of agency violating any of the terms and conditions aforesaid, the agreement shall be terminated by giving one month's notice in writing irrespective of the period mentioned in the agreement.
24. Violation of any of the condition shall be sufficient reason for the termination of contract.
25. Since the KATPS under Department of Tourism is part of Government of Kerala the applicable Government policies procedures and directions from time to time will also be the basis of this assignment. In the case of any dispute arising between the agency and the Society such matter shall be referred to the notice of the third party for arbitration and his award will be final and binding on the contract of the agency. The Chief Executive may at his discretion delegate in writing to any of his subordinate any of his power regarding the license agreement.

DECLARATION

I have read the condition carefully and I am ready to accept the conditions mentioned therein. I understood if any violation in the conditions is noticed at any stage, the Earnest Money Deposit/Security Deposit paid by me will be forfeited and the contract concerned will stand cancelled.

Signature of Bidder

Name and Address of Bidder

Place:

Date: